VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Glencoe Golf Club 621 Westley Rd. Glencoe, IL, 60022

Monday, August 20, 2012 7:00 p.m.

AGENDA

The Village of Glencoe is subject to the requirements of the Americans With Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman Jim Hirsch Mitch Melamed John Nesbitt Ron Schmidt Scott Shore

2. APPROVAL OF JULY 2012 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

Clubhouse Task Force Update

- 5. OTHER BUSINESS
- 6. ADJOURNMENT

VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Meeting Minutes July 16, 2012

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Glencoe Village Hall. The following members were present:

Joe Keefe Jim Hirsch Mitch Melamed John Nesbitt Ron Schmidt Scott Shore

2. <u>APPROVAL OF THE JUNE 2012 MEETING MINUTES</u>

The meeting minutes for June were approved as written.

3. PUBLIC COMMENT TIME

There was no public comment.

4. MANAGERS MONTHLY REPORT

- Stella Nanos presented the June monthly report and financial statement.
- The stressed turf conditions of the golf course due to the extreme heat were discussed.
- A member informed the group that other local golf courses request that carts stay in the rough to avoid damaging the fairways with traffic during the high heat.
- The summer camp participation and revenue generation was discussed.
- Winter golf lessons were discussed. Stella informed the committee that the instructors would be available for lessons at one of the local domes but that using the clubhouse for lessons most likely would not happen.
- Stella gave a water consumption report. Reviewing our water usage and rates from both Glencoe and Northbrook.
- The committee believed that the use of the Northbrook water would save a significant amount of money compared to the Glencoe water.
- A member asked if it was possible to use untreated water from the Village in order to save money. Stella replied that she didn't think it was possible but she would verify with the Village.
- A question was raised asking if the Village makes a profit on the sale of water. Joe Keefe replied that he has requested information on the subject from Dave Clark and will report back at the next meeting.
- Joe Keefe informed the committee that Wilmette Golf Club dug a well to save money on water expenses.

- The issue of the need for a driving range net was discussed. Stella informed the committee that if we had a net in place to allow for full use to the range we would double our range revenue.
- The safety issue with golf balls exiting the range on Westley Road prevents us from allowing drivers. Joe Keefe informed the committee that the neighbors were allowed to put up safety netting under a new ordinance but none of the neighbors chose to put up safety nets.
- Stella updated the committee on the Clubhouse Task Force and the upcoming meeting agenda that includes review of four conceptual designs for the new clubhouse.
- A question was raised asking if the Advisory Committee received the same meeting material as the Task Force. Stella responded that everyone received the same materials for the upcoming meeting.
- The Green Bay Road clubhouse location was discussed. The visibility, traffic and views would be the reason that Green Bay is a good choice.
- It is imperative that the Village resolves the current agreement with the County before any planning occurs.
- The Task Force meeting frequency is a problem. The meetings are not set regularly which is a problem for the Golf Advisory committee as well as some members of the Task Force.
- Joe Keefe was concerned that Task Force members are meeting without participation from the full committee. There is no accountability and the amount of work that is being done without input is concerning and uncomfortable. Transparency is important and the Task Force should be as transparent as possible.
- A suggestion was made that a member of the Golf Advisory Committee be on the Task Force Committee.
- A member asked who makes the final decision on the clubhouse. Joe Keefe answered that the Task Force would make a recommendation to the Village Board and then the Village Board would decide to go to bond.
- There was concern that there will not be any golfers on the Village Board after the next election and that the new clubhouse will be a hard sell for non-golfers in Glencoe.
- The committee discussed the new tee on #11. The tee is great and will enhance the hole and create a challenge for the Glencoe Open players.
- The beverage cart service needs to be addressed. They have been leaving early on hot days when they are necessary on the course. They also are not stocked properly.
- A question was asked as to why we don't have water coolers on the course on hot days. Stella informed the committee that water coolers have sanitation issues and must be managed properly to avoid spreading a virus associated with ice and water handling. She went on to say that Glencoe does not have the proper facilities necessary to provide safe water cooler service on the course.

4. ADJOURNMENT

There being no further business for discussion, the meeting was adjourned at 7:55 p.m.



Glencoe Golf Club

To:Golf Advisory BoardFrom:Stella Nanos, General Manager

Date: August 10, 2012

Subject: July 2012 Monthly Report

Financial Overview: July's weather brought extreme heat with 6 days reaching above 100 degrees and 14 days over 89 degrees. This July, with an average temperature of 82.6 degrees, was the hottest on record. Total revenues were \$318,090 versus the budget of \$324,611.

	2012 Actual	2011 Actual
Rounds	5,863	5,895
Average Rate	\$37.09	\$34.98
FYTD Rounds	19,332	15,720

Departmental Overview:

Golf Shop: Green fee revenue was \$203,402 vs. a budget of \$225,426.

Merchandise: Merchandise sales totaled \$8,617 vs. a budget of \$10,000.

Driving Range: Driving range sales were \$8,758 vs. a budget of \$8,000.

<u>Rentals</u>: Power cart rentals revenue was \$53,837 vs. a budget of \$50,200; pull cart rental revenue was \$2,332 vs. a budget of \$3,000.

Food & Beverage: The lease payment of \$4,400 was received.

Golf Course:

- The drought conditions in July made it extremely difficult to maintain turf throughout the course. Irrigation programs were utilized to conserve water and minimize the frequency of plant protectant applications. Excessive hand watering on greens, collars and hot spots was necessary to maintain the turf.
- Due to the lack of natural irrigation it was essential to monitor the moisture on greens throughout the day in order to keep them healthy and rolling consistently.

- Many of our electric automated solenoids on the irrigation system were burnt out as a result of the extreme weather conditions.
- Numerous sprinkler head and pipe repairs were necessary throughout the month due to the excessive use of irrigation.
- To reduce fungal activity due to high humidity the maintenance crew has been removing the morning dew from the fairways. This practice has not only saved the turf from disease but has reduced our use of pesticides.
- Additional watering of trees and shrubs has been necessary due to the drought.
- Two of the fairway bunkers on #13 have been renovated the remaining bunker will be renovated by the end of the season.

2012 Weather: The high temperature for the month was 103 degrees and the low was 62 degrees. The average high for the month is 83 degrees and the average low is 71 degrees. Total precipitation was 3.75 inches against an average of 3.63 inches.

Marketing Notes:

- Golf Chicago Premium listing; including a brief course description and logo included.
- An email blast was sent promoting the Glencoe Open and the new tee on #11.
- Social media sites, Facebook and Google Plus continue to be updated.
- Google places ad is running online.
- Search Engine Optimization advertising continues on Google, Yahoo, and Bing.

Miscellaneous:

- A Rally for the Cure event was held at the Club. Over \$1,300 was raised during the event.
- The new back tee box on #11 was open for play. The new tee adds 26 yards to the hole and changes the strategy for long hitters.
- The Clubhouse Task Force held a meeting to review the feasibility study, potential clubhouse locations and incremental revenue.
- A new canopy to house the pull carts was erected adjacent to the first tee.

Sincerely,

Stella Nanos General Manager Glencoe Golf Club

July 2012

GLENCOE GOLF CLUB MONTHLY FINANCIAL REPORT

				Gle	Glencoe Golf Club	qr					
				INCO	INCOME STATEMENT	ENT					
				For the Mon	Summary of All Units For the Month Ending July 31, 2012	nts y 31, 2012					
	This Period	This Period	+/	This Period	+/	Year To Date	Year To Date	/+	Year To Date	+/	Annual
DEV/ENLIE	<u>Actual</u>	Budget	Budget	<u>Last Year</u>	<u>Last Year</u>	Actual	<u>Budget</u>	<u>Budget</u>	<u>Last Year</u>	<u>Last Year</u>	Budget
GOLF ACADEMY	19.665	17.000	2.665	1	19.665	41.472	49.500	(8.028)	245	41.227	75.000
GREENS FEES	205.352	227,226	(21,874)	194,316	11,036	672,908	640,116	32,792	539,400	133,508	1,061,237
LEASES	4,400	4,400		12,733	(8,333)	9,595	13,200	(3,605)	48,890	(39,295)	22,000
MERCHANDISE	8,617	10,000	(1,383)	7,408	1,209	33,524	29,410	4,114	31,178	2,346	47,225
OTHER	3,396	3,685	(289)	4,652	(1,256)	18,438	17,475	963	23,751	(5,313)	23,725
OUTINGS	14,065	4,100	9,965	13,848	217	28,389	6,560	21,829	27,060	1,329	20,780
POWER CARTS	53,837	50,200	3,637	44,217	9,620	154,378	128,500	25,878	105,023	49,355	223,000
RANGE	8,758	8,000	758	7,959	22 057	33,017	25,500	7,517 01 AGN	24,564	8,453 101 £10	41,000
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EXPENSES											
C&G PAYROLL	44,297	49,294	(4,997)	46,347	(2,050)	189,126	218,386	(29,260)	196,345	(7,219)	453,087
CHEM/FERTILIZER	15,152	12,000	3,152	11,355	3,797	61,579	41,000	20,579	42,656	18,923	70,000
COGS	5,671	6,500	(829)	4,606	1,065	21,715	19,089	2,626	20,520	1,195	30,627
COMMUNICATIONS	597	1,000	(403)	385	212	4,175	4,950	(775)	4,218	(43)	11,675
CREDIT CARD FEES	5,428	4,800	628	4,518	910	17,739	14,650	3,089	11,614	6,125	25,115
DEPRECIATION - EST.	1	1		- 1	1	- 0		-	: 0	1	52,000
EQUIPMENT R&M	1,579	1,325	254	1,/18	(139)	8,2/6	6,6/5	1,601	6,639 7 227	1,63/	23,500
GASOLINE	74	2,300	(2,226)	186	(112)	7,651	6,900	751	5,097	2,554	16,100
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MARKETING	420	2,000	(1.580)	3,298	(2.878)	9.798	15,600	(5.802)		(356)	25,600
OTHER	3.897	5,990	(2,093)	4,600	(203)	23,181	26,765	(3,584)		2,484	46,935
POWER CART LEASE	3,678	3,678	1	7,355	(3,677)	11,033	14,712	(3,679)	14,710	(3	22,068
RANGE	1	100	(100)	144	(144)	4,477	3,500	226	3,502	975	3,500
SHOP PAYROLL	40,484	41,342	(858)	36,940	3,544	175,988	175,750	238	150,659	25,329	383,278
UTILITIES	6,464	4,350	2,114	4,623	1,841	15,440	18,488	(3,048)	16,839	(1,399)	54,286
WATER-SEWER-GARBAGE	188	180	8	2,735	(2,547)	1,642	20,540	(18,898)	5,688	(4,046)	53,080
TOTAL	145,434	151,817	(6,383)	144,740	694	616,069	657,955	(41,886)	560,497	52 , 57,2	1,418,10/
OPERATING INCOME (LOSS)	172,656	172,794		140,393		375,652	252,306		239,614		95,860
NTEREST	403	225	178	362	41	938	1 200	(262)	1 802	(864)	2.825
SALE OF ASSETS	2 000		2 000		2.000	6.500		6.500		2.250	
INTEREST EXPENSE		:		í		1			-	3	(16,000)
TOTAL	2,403	225	2,178	362	2,041	7,438	1,200	6,238	6,052	1,386	(13,175)
CHANGE IN NET ASSETS	175,059	173,019		140,755		383,090	253,506		245,666		82,685
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DAYS OF OPERATION	30.00	31.00	(00.1)	20.00	00.6	140.00	130.00	4.00		00	20.00
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Glencoe Golf Club Copy of Rounds History July FY2013

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103 103 <td>ane.</td> <td>191</td> <td>800</td> <td>2.6</td> <td></td> <td></td> <td>101</td> <td>e re</td> <td></td> <td>071</td> <td>000</td> <td>10</td> <td></td> <td>217</td> <td>2081</td> <td>07 F</td> <td></td> <td>202</td> <td></td> <td>, c</td> <td></td>	ane.	191	800	2.6			101	e re		071	000	10		217	2081	07 F		202		, c	
er 0 151 -150 152 153	uiy Aurrust	60- -	195	195-		2002	194	67- 9		1991	194	ъ va		201	196	- 10		202	194	1 00	
r 0 72 -72 102 73 29 97 58 39 58 55 4 87 45 r 0 0 0 0 0 0 0 0 0 102 112 <td< td=""><td>Sentember</td><td></td><td>151</td><td>-151</td><td></td><td>152</td><td>152</td><td>o c</td><td></td><td>143</td><td>141</td><td>~</td><td></td><td>178</td><td>127</td><td>51</td><td></td><td>130</td><td>133</td><td>ဂု</td><td></td></td<>	Sentember		151	-151		152	152	o c		143	141	~		178	127	51		130	133	ဂု	
r 0 0 0 0 0 0 0 0 0 0 0 0 102 0 102 0 102 0 10 0 0 0	October	• c	72	-72		102	73	29		97	58	39		58	55	4		8	45	36	
r 0 N/A 0 N/	Vovember	0	0	0		102	0	102			0	0			0	0			0	0	
NA 0 NA NA NA 0 NA 0 NA 0 NA 0 NA 0 NA	December		0	N/A			0	N/A			0	N/A		N/A	0	N/A		N/A	0	N/A	
NA 0 NA NA 0 NA 0 NA 0 NA 0 NA 0 NA 0 N	lanuary	N/A	0	N/A		N/A	0	N/A		N/A	0	N/A		N/A	0	N/A		N/A	0	N/A	
	ebruary	N/A	0	N/A		N/A	0	N/A		N/A	0	N/A		N/A	0	N/A		N/A	0	N/A	

Source: Golf Records

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Revenue Summary & Detail

				Inity indver	inidiating meretine activity cutilitialy	ounnaly					
activity		July	July 2012 Activity					Year-To-Date	Year-To-Date Activity (FY 2013)	2013)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	19,665	17,000	2,665	0	19,665	41,472	49,500	-8,028	245	41,227	75,000
GREENS FEES	205,352	227,226	-21,874	194,316	11,036	672,908	640,116	32,792	539,400	133,509	1,061,237
INTEREST	403	225	178	362	42	938	1,200	-262	1,802	-864	2,825
LEASES	4,400	4,400	0	12,733	-8,333	9,595	13,200	-3,605	48,890	-39,295	22,000
MERCHANDISE	8,617	10,000	-1,383	7,408	1,210	33,524	29,410	4,114	31,178	2,346	47,225
OTHER	3,396	3,685	-289	4,652	-1,256	18,438	17,475	963	23,751	-5,314	23,725
OUTINGS	14,065	4,100	9,965	13,848	217	28,389	6,560	21,829	27,060	1,329	20,780
POWER CARTS	53,837	50,200	3,637	44,217	9,620	154,378	128,500	25,878	105,023	49,355	223,000
RANGE	8,758	8,000	758	7,959	799	33,017	25,500	7,517	24,564	8,453	41,000
SALE OF ASSETS	2,000	0	2,000	0	2,000	6,500	0	6,500	4,250	2,250	0

Revenue List

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				6 Monthly	Glencoe Golf Club y Revenue Activity	Glencoe Golf Club Monthly Revenue Activity Detail	etail					
activity			July 2	July 2012 Activity				Yea	r-To-Date A	Year-To-Date Activity (FY 2013)	3)	
key acct title	٥	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY 60-166-600-32517 60-166-600-32927	COLF ACADEMY REVENUE GOLF PRO LESSONS	13,035 6,630	10,000 7,000	3,035 -370	00	13,035 6,630	24,322 17,150	20,000 29,500	4,322 -12,350	0 245	24,322 16,905	30,000 45,000
GOLF ACADEMY		19,665	17,000	2,665	0	19,665	41,472	49,500	-8,028	245	41,227	75,000
GREENS FEES 60-166-600-32480	SENIOR MEMBERSHIPS	1,950	1,800	150	1,950	0	20,255	17,800	2,455	18,095	2,160	18,300
60-166-600-32482 60-166-600-32485	JUNIOR MEMBERSHIP Gefen efes - wiefk navs	00 723	0 110.076	0	0 00	0	0	0	10 105	2,000 224 613	-2,000	0
60-166-600-32490	GREEN FEES - WEEKENDS	74,340	73,240	1,100	62,092	12,248	202, 102 236,852	210,170	12,403 26,682	175,276	ou, 330 61, 576	360,539
60-166-600-32495	PERM TIMES & FEES	38,339	41,211	-2,872	47,083	-8,744	113,639	122,389	-8,750	122,417	-8,778	178,876
GREENS FEES		205,352	227,226	-21,874	194,316	11,036	672,908	640,116	32,792	539,400	133,509	1,061,237
INTEREST 60-166-600-32805 60-166-600-32810	INTEREST ON INVESTMENTS	113 290	75 150	38 140	71 290	42 0	551 387	450 750	101 -363	448 1 355	104 -968	1,025 1 800
INTEREST		403	225	178	362	42	938	1,200	-262	1,802	-864	2,825
LEASES 60-166-600-32920 60-166-600-32925	FOOD SERVICE FEE FACILITY USE FEE	4,400 0	4,400 0	00	4,400 8,333	0 -8,333	9,595 0	13,200 0	-3,605 0	8,800 40,090	795 -40,090	22,000 0
LEASES		4,400	4,400	0	12,733	-8,333	9,595	13,200	-3,605	48,890	-39,295	22,000
MERCHANDISE 60-166-600-32705	FOOD SALES	0	0	0	0	0	804	100	704	56	749	250
60-166-600-32710 60-166-600-32715	GOLF BALLS CLOTHING	3,632 524	3,700 1.300	-68 -776	3,517 354	115 169	12,143 3 110	10,635 4 375	1,508 -1 265	10,281 5.538	1,861 -2 428	18,000 6.925
60-166-600-32720 60-166-600-32730	MERCHANDISE NON ALCH DRINK SALES	4,462 0	5,000	-538 0	3,537 0	925 0	17,467 0	14,300 0	3,167 0	15,226 77	2,241 -77	22,050 0
MERCHANDISE		8,617	10,000	-1,383	7,408	1,210	33,524	29,410	4,114	31,178	2,346	47,225
OTHER 60-166-600-32500 60-166-600-32510	ANNUAL LOCKER RENTAL PULL CART RENTAL	0 2,332	0 3,000	0 -668	0 2,685	0 -353	290 8,716	300 9,050	-10 -334	400 8,677	-110 39	300 15,000
8/7/2012					Revenue List	e List						

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Golf Club	le Acti
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			Monthly	/ Revenue	Monthly Revenue Activity Detail	etail					
activity		July 20'	012 Activity				Ye	ar-To-Date A	Year-To-Date Activity (FY 2013)	3)	
it title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	0	160	-160	160	-160	2,320	2,800	-480	2,790	-470	2,800
60-166-600-32525 LEAGUE FEES	0	0	0	0	0	2,360	3,300	-940	3,600	-1,240	3,300
60-166-600-32530 RENTAL CLUBS	306	525	-219	270	36	1,305	2,025	-720	1,206	66	2,325
60-166-600-32995 SUNDRY	758	0	758	1,537	-779	3,447	0	3,447	7,078	-3,632	0
OTHER	3,396	3,685	-289	4,652	-1,256	18,438	17,475	963	23,751	-5,314	23,725
OUTINGS 60-166-600-32475 GOLF OUTING REVENUE	14,065	4,100	9,965	13,848	217	28,389	6,560	21,829	27,060	1,329	20,780
OUTINGS	14,065	4,100	9,965	13,848	217	28,389	6,560	21,829	27,060	1,329	20,780
POWER CARTS 60-166-600-32505 ELECTRIC CART RENTAL	53,837	50,200	3,637	44,217	9,620	154,378	128,500	25,878	105,023	49,355	223,000
POWER CARTS	53,837	50,200	3,637	44,217	9,620	154,378	128,500	25,878	105,023	49,355	223,000
RANGE 60-166-600-32515 PRACTICE RANGE REVENUES	8,758	8,000	758	7,959	799	33,017	25,500	7,517	24,564	8,453	41,000
RANGE	8,758	8,000	758	7,959	799	33,017	25,500	7,517	24,564	8,453	41,000
SALE OF ASSETS 60-166-600-35110 SALE OF ASSETS	2,000	0	2,000	0	2,000	6,500	0	6,500	4,250	2,250	0
SALE OF ASSETS	2,000	0	2,000	0	2,000	6,500	0	6,500	4,250	2,250	0

Revenue List

Expenditure Report Summary Report by Type Expenditure Detail

		2	Aonthly E	xpenditure	Monthly Expenditure Activity Summary	nmary					
activity		July 2012	July 2012 Period Activity	ty			¥	ear-To-Date A	Year-To-Date Activity (FY 2013))13)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	44,297	49,294	-4,997	46,347	-2,050	189,126	218,386	-29,261	196,345	-7,220	453,087
CAPITAL	12,344	11,883	461	15,951	-3,607	180,919	277,260	-96,341	221,264	-40,346	336,803
CHEM/FERTILIZER	15,152	12,000	3,152	11,355	3,798	61,579	41,000	20,579	42,656	18,923	70,000
coes	5,671	6,500	-829	4,606	1,065	21,715	19,089	2,626	20,520	1,194	30,627
COMMUNICATIONS	597	1,000	-404	385	211	4,175	4,950	-775	4,218	-43	11,675
CREDIT CARD FEES	5,428	4,800	628	4,518	910	17,739	14,650	3,089	11,614	6,125	25,115
DEPRECIATION	0	0	0	0	0	0	0	ο	0	0	52,000
EQUIPMENT R&M	1,579	1,325	254	1,718	-139	8,276	6,675	1,601	6,639	1,637	23,500
GASOLINE	74	2,300	-2,226	186	-112	7,651	6,900	751	5,097	2,554	16,100
GOLF ACADEMY	11,328	7,456	3,871	26	11,301	28,890	28,673	216	1,779	27,111	60,536
INTEREST EXPENSE	0	0	0	0	0	0	ο	0	0	0	16,000
LIABILITY INSURANCE	1,482	1,982	-500	1,978	-496	7,412	8,412	-1,000	8,096	-684	18,788
MAINTENANCE SUPPLIES	1,362	4,187	-2,825	8,871	-7,510	11,280	17,198	-5,918	16,009	-4,729	27,932
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	16,667	16,667	0	25,275	-8,608	40,000
MARKETING	420	2,000	-1,580	3,298	-2,878	9,798	15,600	-5,802	10,154	-355	25,600
OTHER	3,897	5,990	-2,092	4,600	-703	23,181	26,765	-3,585	20,697	2,483	46,935
POWER CART LEASE	3,678	3,678	9	7,355	-3,678	11,033	14,712	-3,679	14,710	-3,678	22,068
RANGE	0	100	-100	144	-144	4,477	3,500	277	3,502	975	3,500
SHOP PAYROLL	40,484	41,342	-858	36,940	3,544	175,988	175,750	238	150,659	25,328	383,278
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Glencoe Golf Club

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Glencoe Golf Club	nthly Exnenditure Activity Sum
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Monthly Expenditure Activity Summary

activity		July 2012	July 2012 Period Activity	ity			7	/ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct title	This Period Actual	This Period This Period \$ of Period This Period \$ of Period Actual Budget Budget Last Year Last Year	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	6,464	4,350	2,114	4,623	1,842	15,440	15,440 18,488	-3,048	16,839	-1,399	54,286
WATER-SEWER-GARBAGE	188	180	œ	2,735	-2,546	1,642	20,540	-18,898	5,688	-4,046	53,080

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		Ŭ	onthly Exp	Monthly Expenditure Activity Detail	ctivity Det	ail					
activity		July 2012	July 2012 Period Activity	ţy			Y	ear-To-Date A	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	2,608	2,100	508	2,100	508	2,100
60-166-387-42110 SALARIES - REGULAR	12,289	12,292	ကု	12,039	249	61,415	61,460	-45	62,595	-1,180	147,504
60-166-387-42120 SALARIES - RHS PAY	0	0	0	0	0	2,008	1,500	508	1,615	393	1,500
60-166-387-42210 SALARIES - TEMPORARY	13,696	23,574	-9,878	15,899	-2,203	61,273	92,742	-31,469	70,370	-9,097	172,493
60-166-387-42310 OVERTIME	0	0	0	652	-652	574	0	574	727	-153	0
60-166-387-42610 EMPLOYEE BENEFITS	3,792	3,788	4	4,990	-1,198	18,976	18,940	36	18,894	82	45,457
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,584	2,224	-640	1,720	-136	7,506	9,561	-2,054	8,181	-675	19,496
60-166-387-46120 MEDICARE ONLY CONTRIB.	370	520	-150	402	-32	1,756	2,236	-480	1,913	-158	4,474
60-166-387-46125 ILL MUNI. RET. FUND	3,557	3,590	-32	3,342	216	16,619	16,074	545	16,069	550	34,262
60-166-387-47110 UNEMPLOYMENT INSURANCE	600'6	3,306	5,702	7,303	1,706	16,391	13,773	2,618	13,880	2,510	25,802
C&G PAYROLL	44,297	49,294	-4,997	46,347	-2,050	189,126	218,386	-29,261	196,345	-7,220	453,087
CAPITAL											
60-166-387-81120 BUILDING ALTERATIONS	0	0	0	0	0	14,055	31,000	-16,945	27,918	-13,863	31,000
60-166-387-81130 GOLF COURSE	2,269	3,500	-1,231	5,135	-2,866	51,077	105,150	-54,073	66,616	-15,539	127,150
60-166-387-81135 FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	0	0	10,000
60-166-387-82140 GOLF EQUIPMENT	0	0	0	0	0	75,921	98,000	-22,079	88,663	-12,742	98,000
60-166-387-89105 CAPITAL SALARIES	9,359	7,000	2,359	10,047	-688	37,033	36,000	1,033	35,362	1,670	59,000
60-166-387-89110 CAPITAL SOCIAL SEC.	580	434	146	623	-43	2,296	2,232	64	2,192	104	3,658
60-166-387-89115 CAPITAL MEDICARE	136	102	34	146	-10	537	522	15	513	24	856
60-166-387-89120 CAPITAL IMRF	0	847	-847	0	0	0	4,356	-4,356	0	0	7,139
CAPITAL	12,344	11,883	461	15,951	-3,607	180,919	277,260	-96,341	221,264	-40,346	336,803
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILIZER	15,152	12,000	3,152	11,355	3,798	61,579	41,000	20,579	42,656	18,923	70,000
CHEM/FERTILIZER	15,152	12,000	3,152	11,355	3,798	61,579	41,000	20,579	42,656	18,923	70,000
COGS											
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	185	37	148	132	53	93
60-166-389-63105 COGS-GOLF BALLS	2,356	2,405	-49	2,336	21	7,823	6,913	910	6,684	1,139	11,700
60-166-389-63120 COGS-CLOTHING	387	845	-458	181	206	2,025	2,844	-819	3,790	-1,765	4,501
60-166-389-63135 COGS-MERCHANDISE	2,927	3,250	-323	2,089	838	11,682	9,295	2,387	9,914	1,768	14,333
COGS	5,671	6,500	-829	4,606	1,065	21,715	19,089	2,626	20,520	1,194	30,627
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Glencoe Golf Club

		We	Gler onthly Exp	Glencoe Golf Club Expenditure Activi	Glencoe Golf Club Monthly Expenditure Activity Detail	ail					
activity		July 2012	July 2012 Period Activity	y			×	ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS 60-166-385-52205 TELECOM/INTERNET SERV.	597	1,000	-404	385	211	4,175	4,950	-775	4,218	-43	11,675
COMMUNICATIONS	597	1,000	-404	385	211	4,175	4,950	-775	4,218	-43	11,675
CREDIT CARD FEES 60-166-388-52195 CREDIT CARD FEES	5,428	4,800	628	4,518	910	17,739	14,650	3,089	11,614	6,125	25,115
CREDIT CARD FEES	5,428	4,800	628	4,518	910	17,739	14,650	3,089	11,614	6,125	25,115
DEPRECIATION 60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M 60-166-387-51180 GENERAL EQUIPMENT R/M 60-166-387-51230 IRRIGATION SYSTEM R/M	175 1,404	1,000 325	-825 1,079	955 763	-780 641	4,285 3,991	5,000 1,675	-715 2,316	4,536 2,103	-251 1,888	20,000 3,500
EQUIPMENT R&M	1,579	1,325	254	1,718	-139	8,276	6,675	1,601	6,639	1,637	23,500
GASOLINE 60-166-387-61185 GASOLINE-OIL-GREASE	74	2,300	-2,226	186	-112	7,651	6,900	751	5,097	2,554	16,100
GASOLINE	74	2,300	-2,226	186	-112	7,651	6,900	751	5,097	2,554	16,100
60-166-386-42210 SALARIES - LEMPURARY 60-166-386-46115 SOCIAL SECURITY ADMIN.	600 37	6,043 375	-5,443 -337	0 0	600 37	5,215 323	21,656 1,343	-16,440 -1,019	0 0	5,215 323	46,897 2,908
	6	88	-79	0	თ	76	356	-281	0	76	644
60-166-386-46125 ILL MUNI. RET. FUND	0	731	-731	0	0	268	2,620	-2,352	0	268	5,675
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	200	-200	200	-200	400
60-166-386-52290 MISC CONTRACTUAL	10,335	150	10,185	26	10,309	21,747	1,148	20,599	1,579	20,168	2,173
60-166-386-61155 SUPPLIES	347	0	347	0	347	794	0	794	0	794	0
60-166-386-61180 SHOP SUPPLIES	0	0	0	0	0	0	1,000	-1,000	0	0	1,000
	0	70	-70	0	0	340	350	-10	0	340	840
60-166-386-62130 MISC EQUIPMENT	0	0	0	0	0	18	0	18	0	18	0
60-166-386-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	108	0	108	0	108	0
GOLF ACADEMY	11,328	7,456	3,871	26	11,301	28,890	28,673	216	1,779	27,111	60,536
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		Ň	onthly Exp	enditure A	Monthly Expenditure Activity Detail	ail					
activity		July 2012	July 2012 Period Activity	ty			Y	ear-To-Date /	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE 60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	16,000
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000
					Į						
60-166-385-56110 INSURANCE DEDUCTIBLES	1,402	500	-00-	449	-47	1,412 0	1,000	-1,000	1,047 449	-449	1,,/88
LIABILITY INSURANCE	1,482	1,982	-500	1,978	-496	7,412	8,412	-1,000	8,096	-684	18,788
MAINTENANCE SUPPLIES											
60-166-387-61155 SUPPLIES	0	0	0	0	0	736	0	736	0	736	0
60-166-387-61225 SEED & SOD	0	500	-500	141	-141	936	1,500	-564	331	605	3,000
60-166-387-61235 SAND/TOP DRESSING	0	1,500	-1,500	1,526	-1,526	1,668	3,000	-1,332	1,526	142	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	894	1,500	-606	6,588	-5,694	5,334	7,100	-1,766	10,869	-5,535	12,000
60-166-387-62135 SAFETY EQUIPMENT	137	0	137	180	44	654	1,000	-346	717	-64	1,000
60-166-387-64105 UNIFORMS/WORK CLOTHING	331	687	-356	436	-105	1,952	3,248	-1,296	2,560	-608	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	0	1,350	-1,350	9	9-	2,000
MAINTENANCE SUPPLIES	1,362	4,187	-2,825	8,871	-7,510	11,280	17,198	-5,918	16,009	-4,729	27,932
MANAGEMENT FEE 60-166-385-53180 VOG MANAGEMENT SERVICES	3,333	3,333	0	5,055	-1,722	16,667	16,667	0	25,275	-8,608	40,000
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	16,667	16,667	0	25,275	-8,608	40,000
MARKETING 60-166-385-52215 MARKETING/ADVERTISING	420	2,000	-1,580	3,298	-2,878	9,798	15,600	-5,802	10,154	-355	25,600
MARKETING	420	2,000	-1,580	3,298	-2,878	9,798	15,600	-5,802	10,154	-355	25,600
OTHER											
60-166-385-52120 COMPUTER SOFTWARE MAINT	0	0	0	350	-350	95	1,800	-1,705	350	-255	1,800
60-166-385-52125 BANKING FEES	111	99	16	94	17	533	473	60	472	62	1,275
60-166-385-52200 POSTAGE	25	25	0	22	ę	125	175	-50	136	-11	445
60-166-385-53115 AUDITING SERVICES	49	940	-891	915	-866	630	940	-310	915	-285	940
60-166-385-54125 LEGAL COUNSEL - OTHER	0	0	0	0	0	0	006	-900	0	0	2,000
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	675	1,380	-705	0	675	1,380
60-166-385-55110 IN SERVICE TRAINING	0	150	-150	0	0	0	300	-300	0	0	1,500
8/7/2012				List						13	

Glencoe Golf Club

		ž	Gler onthlv Exp	Glencoe Golf Club Monthlv Expenditure Activity Detail	Slub ctivity Det						
activity		July 2012	July 2012 Period Activity	Δ ₁			7	ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-61165 SUNDRY	1,845	0	1,845	296	1,549	5,954	225	5,729	3,036	2,918	475
60-166-385-62105 MISC COMPUTER EQUIPMENT	0	0	0	0	0	0	550	-550	349	-349	550
60-166-385-93125 MISCELLANEOUS REFUNDS	0	100	-100	0	0	0	200	-200	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	0	600	-600	0	0	1,078	4,200	-3,122	1,489	-411	4,738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	99	99-	800
60-166-387-52160 CLEANING SERVICE	290	810	-20	1,000	-210	2,890	2,900	-10	2,800	06	5,610
60-166-387-52180 FORESTRY AND LANDSCAPING	0	800	-800	1,172	-1,172	1,422	2,300	-878	1,523	-101	3,000
60-166-387-52185 ANIMAL CONTROL	44	0	44	44	0	4,525	4,315	210	4,483	42	9,456
60-166-387-52290 MISC CONTRACTUAL	0	150	-150	0	0	0	850	-850	948	-948	850
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	340	340	0	340	0	610
60-166-387-55110 IN SERVICE TRAINING	0	80	-80	100	-100	566	240	326	525	40	3,240
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-61145 SCORE CARDS	519	1,500	-981	0	519	1,792	1,500	292	0	1,792	1,500
60-166-388-61155 SUPPLIES	265	240	25	607	-342	1,386	1,477	-92	1,711	-325	2,366
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	300	-300	0	0	2,300
60-166-389-64105 UNIFORMS/WORK CLOTHING	250	500	-250	0	250	1,170	1,400	-230	879	291	1,800
OTHER	3,897	5,990	-2,092	4,600	-703	23,181	26,765	-3,585	20,697	2,483	46,935
POWER CART LEASE											
60-166-388-74010 LEASE PAYMENT	3,678	3,678	Ŷ	7,355	-3,678	11,033	14,712	-3,679	14,710	-3,678	22,068
POWER CART LEASE	3,678	3,678	o ₋	7,355	-3,678	11,033	14,712	-3,679	14,710	-3,678	22,068
60-166-388-61160 MISC. RANGE SUPPLIES	0	100	-100	144	-144	4,477	200	4,277	144	4,333	200
60-166-388-61250 RANGE BALLS	0	0	0	0	0	0	3,300	-3,300	3,358	-3,358	3,300
RANGE	0	100	-100	144	-144	4,477	3,500	677	3,502	975	3,500
SHOP PAYROLL											
60-166-385-42110 SALARIES - REGULAR	10,150	9,806	344	9,372	777	50,082	49,030	1,052	48,712	1,370	117,672
60-166-385-42610 EMPLOYEE BENEFITS	1,723	1,723	Ģ	1,734	-10	8,760	8,741	20	8,793	-32	20,802
60-166-385-46115 SOCIAL SECURITY ADMIN.	624	608	16	617	7	3,077	3,040	37	3,039	39	7,261
60-166-385-46120 MEDICARE ONLY CONTRIB.	146	143	с	144	7	720	714	9	711	6	1,713
60-166-385-46125 ILL MUNI. RET. FUND	1,152	1,187	-35	1,016	137	5,681	5,935	-254	4,997	684	14,244
60-166-388-42110 SALARIES - REGULAR	7,057	7,015	42	6,751	307	35,165	35,075	06	33,810	1,355	84,180
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Glencoe Golf Club	Monthly Expenditure Activity Detail
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activity		July 2012	July 2012 Period Activity	Ą	•		7	ear-To-Date /	Year-To-Date Activity (FY 2013)	13)	
sub_1`sub1_title key acct title	This Period Actual	This Period Budget	<pre>\$ of Period Budget</pre>	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	1,108	0	1,108	0	1,108	0
60-166-388-42210 SALARIES - TEMPORARY	13,845	15,168	-1,323	12,893	953	44,802	46,965	-2,163	31,579	13,223	77,179
60-166-388-42310 OVERTIME	102	0	102	0	102	236	0	236	86	150	0
60-166-388-42610 EMPLOYEE BENEFITS	3,163	3,146	17	2,247	916	15,776	15,731	45	10,519	5,256	37,753
60-166-388-46115 SOCIAL SECURITY ADMIN.	1,274	1,375	-101	1,197	77	4,831	5,086	-256	3,953	877	10,004
60-166-388-46120 MEDICARE ONLY CONTRIB.	298	322	-24	280	18	1,130	1,190	-99	925	205	2,283
60-166-388-46125 ILL MUNI. RET. FUND	950	849	101	069	260	4,621	4,244	377	3,538	1,084	10,186
SHOP PAYROLL	40,484	41,342	-858	36,940	3,544	175,988	175,750	238	150,659	25,328	383,278
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	6,290	3,500	2,790	3,756	2,535	14,607	13,600	1,007	13,956	651	37,800
60-166-387-52275 NATURAL GAS	174	850	-676	867	-693	833	4,888	-4,056	2,883	-2,050	16,486
UTILITIES	6,464	4,350	2,114	4,623	1,842	15,440	18,488	-3,048	16,839	-1,399	54,286
WATER-SEWER-GARBAGE											
60-166-387-52255 WATER AND SEWER SERVICE	0	0	0	2,546	-2,546	1,256	20,000	-18,744	5,221	-3,965	52,000
60-166-387-52260 GARBAGE SERVICE	188	180	8	189	T	386	540	-154	467	-81	1,080
WATER-SEWER-GARBAGE	188	180	ø	2,735	-2,546	1,642	20,540	-18,898	5,688	-4,046	53,080

List

<u>Balance Sheet Detail</u> Deferred Revenue Cash Balance Due to VOG Report

Deferred Revenue

Glencoe Golf Club

Acct No 60-166-600-24105	Acct No Description 60-166-600-24105 RAIN CHECKS OUTSTANDING	Balance 7 644 00
60-166-600-24110	60-166-600-24110 GIFT CERTS OUTSTANDING	8,263.40
60-166-600-24145	60-166-600-24145 DEF REV-RESERVED STARTING TIME	52,710.69
60-166-600-24155	60-166-600-24155 DEF REV-CDGA REVENUE	80.00
60-166-600-24175	60-166-600-24175 DEF REV GOLF ACADEMY	8,989.50
	Total Def. Rev.	77,687.59

Cash Report

Glencoe Golf Club

Balance	769.006.26	204,375.87	600.00	973,982.13
Description	Balance Sheet 1 CASH - NSCB) IMET	D PETTY CASH	Total
Acct No	Balance She 60-166-600-11111 CASH - NSCB	60-166-600-11190 IMET	60-166-600-11210 PETTY CASH	

Due To VOG Report

Glencoe Golf Club

Acct No	Description	Balance
60-166-600-22190 G	60-166-600-22190 GOLF MGMT FEE PAYABLE	397,571.65
60-166-600-25105 I	60-166-600-25105 INT PAYABLE ON ADVANCE	219,215.06
60-166-600-25115 E	60-166-600-25115 DUE TO GENERAL FUND	960,006.11
F	Total	1,576,792.82

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

			Monthly Report - Friends Glencoe Golf Club For Period Ending 07/31/2012	:hly Report - Fri Glencoe Golf Club eriod Ending 07/31/	iends b /2012			
Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	ΕΥ ΥΤ D	FY YTD Bud.	ΡΥ ΥΤΟ	FY Bud.
65- 170-	Operating Revenue FRIENDS MEMBERSHIPS	0.00	0.00	0.0	0.00	00.0	500.00	0.0
32935 32935		0.00	0.00	0.00	0.00	0.00	500.00	0.00
	Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	Operating Expenses							
65- 170- 395-	MARKETING/ADVERTISING	00.0	0.00	0.00	0.00	0.00	216.02	0.00
61226	Total Service Fees	0.00	0.00	0.00	0.00	0.00	216.02	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Service Expense	0.00	0.00	0.00	0.00	0.00	216.02	0.00
	Total Supplies	00.0	0.00	00.00	0.00	0.00	00.00	0.00

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0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	216.02	283.98	6.74	6.74	0.00	6.74	290.72	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	6.56	6.56	0.00	6.56	6.56	975.95	975.95
0.00	0.00	0.00	0.00	0.89	0.89	0.00	0.89	0.89	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	1.05	1.05	0.00	1.05	1.05	00.0	0.00
Total Equipment	Total Commodities	Total Operating Expense	Operating Excess (Deficit)	65- 170- INTEREST ON 395- INVESTMENTS 32805	Total Nonoperating Revenue	Total Interest Expense	Total Nonoperating Activity	Total Excess (Deficit)	65- 170- GOLF COURSE 395- IMPROVEMENTS 81130	Total Capital

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Cash Report - Friends Glencoe Golf Club

Balance		6,189.32	6,189.32
Description	Balance Sheet	11 CASH - NSCB	Total
Acct No		65-170-395-11111 CASH -	